

Our guiding principles:

- **1. Customer Centricity:** Customer Experience culture is in all employees' DNA. We deploy Customers personas everywhere, we master Customers journeys, we follow Customer centric rituals, we decide and prioritize always from Customer viewpoint.
- **2. Offer Quality:** we innovate and provide a non-negotiable premium quality along the life cycle through offer creation, manufacturing, delivery, operations and services, we focus on a digital, tailored and predictive end-to-end experience, to fulfill Customers needs.
- **3. Intelligence:** we run strong analytics to convert our Customer Experience data into actionable information, to anticipate Customer failures, prevent Customer

